

Improve Your Skills
Increase Your Profit



Providing A Competitive Advantage
Through Total Business Performance



eScribe for the Vehicle Damage Assessor

Your Estimator sits at the financial heart of the repair process. It is his skills and abilities that provide the hub around which the repair procedure revolves. The complexity of modern vehicles requires a repeatable approach in assessing and recording the damage. Your estimator will require a dynamic structured process to compile an accurate repair specification based upon the **published/recognised method of repair**. This is to ensure your repair specification accurately reflects the work required. The principle supporting this approach is simple. The task will be carried out by your technician as it is part of his process, but you won't get paid for it as it wasn't identified and included in the repair specification. (See Methods before Repair by Audatex)

A dynamically structured and repeatable approach is just one fundamental requirement of the damage assessment processes. This initial function ensures the identification of damaged components and labour tasks required (repair or replace) using a "**Core Task**" and "**Supporting Operation**" approach to record the data required and build an accurate final repair specification.

eScribe is Thatcham's multi-franchised methods & time system software, providing **published/recognised methods of repair**. As with all software, familiarity with its navigation, the information it can deliver and the various areas of functionality will vigorously increase efficiency in your objectives and a financial return on your investment. Be clear, the responsibility of producing a repair specification, that accurately identifies all the work operations and parts, required to repair a vehicle, rests firmly with the estimator, and the liability of that repair rests firmly with the repairer.

The purpose of our development programmes are to promote your efficiency in using eScribe, improving your ability to identify required labour tasks, vital safety related operations, and associated components, that may also require replacement in a repair process. This in turn will promote financial accuracy and a return on your investment

Focusing on your objectives with accuracy, consistency and attention to detail promotes improved repair-cycle times, labour, parts and paint sales through justifiable tasks, whilst reducing waste, cost and conflict both within the repair facility (department to department) and also with the work provider (estimator to engineer).

Just **5%** missed in error, has a far reaching effect on your business!!

| | | |
|---|--|----------------------|
| 1 | Average Jobs Per Week | 30 |
| 2 | Average Price Per Job | £1150:00 |
| 3 | Average Weeks Worked per year | 46 |
| 4 | Business written per year by your estimator | £1,587,000:00 |
| 5 | 5% shortfall in each estimate | -£79,350:00 |
| 6 | Average amount lost per Job (less than 2 hours per job) | -£57.00p |

If your estimator overlooks a task, you won't get paid for it. I wasn't identified and included the repair specification. But it will get completed as part of the repair process.

Costs and Time Lines

£420 *per candidate, per day*. We come to you and train your staff on site!

Training is not expensive! "It's Priceless"

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